

Position Description Onsite Wastewater System Specialist

Position Location:

SCG Enterprises, Inc.
13581 Glen Drive
Pine, CO 80470

Position Function Statement:

This is primarily an engineering / technical sales position focused on technical support for the sale of products related to the Onsite Wastewater System Industry. Special emphasis is on small commercial projects. The “sales area” includes New Mexico, Colorado, and Wyoming.

Essential Functions:

The primary function of this position is to enhance the company’s technical assistance abilities to support the company’s sales and distribution network. In addition to the sale of existing product lines, introducing the company to new opportunities related to the water and wastewater industry will be encouraged. This position also works with wastewater system engineers/designers to develop treatment system designs to address project goals.

Outside Sales – An estimated 10% of employee time will be spent outside the office meeting with design engineers, regulators, and contractors. This will include educational meetings and training events. Some travel, and overnight or extended stays within the sales area, will be required. As this work is performed, additional marketing opportunities are to be identified.

Field Work - Approximately 30% of employee time will be spent out of the office, performing field work. This will include system start-ups, installer and operator training, and project follow-up visits. Additional field work may include routine maintenance of wastewater treatment systems and products the company sales.

Office Work – Approximately 60% of employee time will be spent in the office. Duties will include design reviews, material take-offs, and general project management. Time will be spent researching new projects, customers, and potential leads. There will also be some quotation and proposal preparation, technical assistance to customers, and general telephone sales.

Special Projects – Based on the interest and capabilities of the employee, and the opportunities that arise, the employee may be provided the opportunity to participate in special projects not necessarily directly related to the primary job functions. As directed, time may be spent on special projects aimed at improving the company’s position in the market place, and to promote the success of the company. Projects may include field testing for technology verification, investigating the performance of unique systems, and other employee requested projects, as approved. Opportunities to attend in-state or out-of-state conferences may arise. Participation in local conferences, workshops, and seminars, in addition to attendance and participation in local regulatory meetings may be required.

Qualification Standards – Although not required, the individual filling this position will typically have a Bachelor of Science degree in engineering, environmental science, or a related field.

Other qualifications include:

- An interest in the field of small wastewater systems as a career.
- The ability to communicate effectively orally and in writing.
- An interest in innovative and alternative technologies.
- Familiarity with the diverse demands of a small business work environment.
- Must have a valid driver's license.

Compensation Rates – Salary range is \$65,000 - \$95,000 per year. Salary and benefits dependent upon qualifications and experience.

Scope and Effect - The completion of the position functions will directly affect the success of the company. Errors in job performance could easily result in substantial costs, inconveniences, and disruption of services provided by SCG Enterprises, Inc. Errors may also result in adverse impacts to the environment and even affect health and safety conditions at individual project sites.

How to Apply - Send resume and other relevant information to rshafer@scgenterprises.com.

Disclaimer - This description does not state or imply that the duties listed are the only duties to be performed by the position incumbent. Employees are required to follow job-related instructions and perform other job-related activities assigned by their supervisor to contribute to the success of the company.